SKIN AGING, FACIAL PLASTIC & AESTHETIC SURGERY 2024 WINTER MEETING

THE CALIFORNIA SOCIETY OF FACIAL PLASTIC SURGERY

CALIFORNIA SOCIETY OF RHINOPLASTY SPECIALISTS

26.25 Accreditation Hours!

RESORT & SPA

February 1-4 Lake Tahoe

DWANCING KNOWLEDGE

This activity is jointly provided by AKITING, Advancing Knowledge in Healthcare and California

Society of Facial Plastic Surgery.

COURSE CHAIRMEN: Corey Maas, MD & James Newman, MD

2024 WINTER MEETING

COURSE CHAIRMEN Corey Maas, MD | James Newman, MD

2024 FACULTY

Malena Amato, MD Chloe Belteau, MD Patrick Blake, MD **Christine Carpenter** Suneel Chilukuri, MD Kayva Crawford, MD Joshua DeBlasio Erez Dayan, MD Andrew Frankel, MD Michele Garber Nima Gharavi, MD Robert Goldberg, MD Dan Gould, MD Mohsen Ghoreishi Adam Haroun Anna Guanche, MD Jennifer Hollander, MSN, NP-C **Brian Hayes** Saami Khalifian, MD Iren Kossintseva, MD Natalie Krane, MD Geoffrey Lim, MD Catherine Maley, MBA Umang Mehta, MD Katie Martin, PA-C Alisha Merlo Serena Mraz, MD **Gregory Mueller, MD** James Newman, MD Melanie Palm, MD Sam Peek Grace Peng, MD Debra Phairas Allison Pontius, MD Zakia Rahman, MD Mona Sadeghpour, MD **Chad Sawyer** Jacob Sedgh, MD Ruth Swissa, CMM Vahe Tirakyan Behrooz Torkian, MD John Vartanian, MD Lisa Marie Wark, MBA Stephen Weber, MD

THURSDAY, FEBRUARY Skin Aging, Facial Plastic & Aesthetic Surgery

WELCOME TO SAFPAS

TIME		ACTIVITY		
12:00pm - 1:30pm		REGISTRATION OPEN		
1:30pm		APRES SKI IN EXHIBIT HALL		
TIME	ACTIVITY		SPEAKER	
2:00pm	WELCOME	C	orey Maas, MD / James Newman, MD	
	MODERATOR:	James Newman, MD		
2:15pm	Rhinoplasty an	d Minimally Invasive	Andrew Frankel, MD	
2:30pm	Pre and Post RI	hinoplasty Care	Umang Mehta, MD	
2:45pm	Nasal Base Mo	dification	Stephen Weber, MD	
3:00pm	Straighening t	he Crooked Nose	Umang Mehta, MD	
3:15pm	Pearls & Pitfalls	for Optimizing Functional & Aesthetic Repair After Mohs Surg	gery Geoffrey Lim, MD	
3:30pm	Management o	f the Nasal Valve	Natalie Krane, MD	
3:45pm	Rhino Case Pr	esentations Panel		
	Andrew Franke	el, MD Umang Mehta, MD Stephen Weber, MD John Var	tanian, MD	
4:15pm	COFFEE BREA	K WITH EXHIBITORS		
4:30pm	An Algorithmic	c Approach to the Alar-Collumelar Relationship	Behrooz Torkian, MD	
4:45pm	Latest Updates	in Rhinoplasty	Behrooz Torkian, MD	
5:00pm	Topical Deliver	y using Topix	Dan Gould, MD	
5:15pm	10 Tips for Imp	roved Facelift Outcomes	John Vartanian, MD	
5:30pm	Scar Camouflag	ge for Mohs Surgery Patients	Ruth Swissa, CMM	
5:45pm	Rejuvenating t	he Submentum & Defining the Jawline	Gregory Mueller, MD	
6:00pm	Easy Guide to [Deep Plane Facelift Surgery	John Vartanian, MD	
6:15pm	Managing Cos	metic Complications	Nima Gharavi, MD	
6:30-7:30pm	OPENING REC	EPTION WITH EXHIBITORS		

FRIDAY, FEBRUARY 2 Skin Aging, Facial Plastic & Aesthetic Surger

ТІМЕ	ACTIVITY	SPEAKER
7:00am	BREAKFAST IN EXHIBIT HALL	
	MODERATOR: Catherine Maley, MBA	
7:30am	Teach Your Cosmetic Practice to Market Itself	Catherine Maley, MBA
7:45am	Aging In Reverse	Allison Pontius, MD
8:00am	PRP in the Clinic Setting	Grace Peng, MD
8:15am	Fractional RF for Face Neck Paitents	Erez Dyan, MD
8:30am	Full-Face Rejuvenation With Injectables	Allison Pontius, MD
8:45am	Ablative Laser Resurfacing and Exosomes	Saami Khalifian, MD
9-9:30am	COFFEE BREAK WITH EXHIBITORS	
9:30am	SenolyticsIn the Age of Age Reversal	Anna Guanche, MD
9:45am	Keeping Your Staff Accountable	Chloe Belteau
10:00am	The Power of the Voice of the Customer	Alisha Merlo
10:15am	Create Your Own Online Content Machine	Catherine Maley, MBA
10:30am	Eliminate Drama In Your Medical Practice	Lisa Wark, MBA
10:45am	Social Media in Your Practice	Anna Guanche, MD
11:00am	Successfully Adding a New Device or Product to Your Practice: A Strategic Approach to Maximize Your ROI	Brian Hayes
11:15am	Overcoming Price Objections: Convert More Patients While Maintaining Your Procedure Pricing	Brian Hayes
11:30-12:30pm	Practice Management Panel: Ask the Experts MODERATOR: Joshua DeBlasio PANEL: Anna Guanche, MD Catherine Maley, MBA Sam Peek Lisa Wark, MB Alisha Merlo Choe Belteau Gregory Mueller, MD	A

12:30-1pm APRES SKI IN EXHIBIT HALL



TIME	ΑCTIVITY	SPEAKER
1:00pm	Management of the Difficult Patient	Grace Peng, MD
1:15pm	Aesthetic Treatments for Pigmentary Disorders	Zakia Rahman, MD
1:30pm	The Microbiome Effect on Skin Health & Beauty	Serena Mraz, MD
1:45pm	Oral Supplements & Food Strategies to Optimize Beauty	Serena Mraz, MD
2:00pm	Muscle Stimulation on Face & Body	Melanie Palm, MD
2:15pm	Photodynamic Therapy for the Aesthetic Provider	Melanie Palm, MD
2:30-3:00pm	COFFEE BREAK IN EXHIBIT BREAK	
3:00pm	Overview of Energy Based Devices 2024	Corey Maas, MD

4:00pm - 6:30pmENERGY BASED WORKSHOP - INDICATIONS & CONTROVERSIESLIVE DEMONSTRATIONS & LIVE VIDEO

This energy based workshop includes live patient demonstration style teaching with big screen video broadcast. Our expert faculty will showcase current state-of-the-art techniques, demonstrate and train in the latest technologies including RF and other modalities for skin rejuvenation and IPL techniques.

Participants:Erez Dayan, MD | Daniel Gould, MD | Serena Mraz, MD | Suneel Chilukuri, MDNima Gharavi, MD | James Newman, MD | Christine Carpenter



SATURDAY, FEBRUARY Skin Aging, Facial Plastic & Aesthetic Surge

TIME	ACTIVITY	SPEAKER
7:00am	BREAKFAST WITH EXHIBITORS	
	MODERATOR: James Newman, MD	
7:30am	Practice Management Reality vs Intstagram:	Michele Garber
	Navigating the Impact of Social Media on Patient Expectations	
8:00am	Navigating the Aesthetic Landsacape:	Patrick Blake, MD
	How to Optimize Outcomes While Maintaing Ethical Standards	
8:15am	Giving Interpersonal Feedback:	Debra Phairas
	Improving Listening, Verbal, Written and Body Language Skills	
8:45am	Retailing in My Practice: Is it Worth the Hassle?	Joshua DeBlasio
9:00am	Social Media and Beauty Update	Zakia Rhaman, MD
9:15am	Superlative Customer Service = Successful Practice	Debra Phairas
9:30-10am	COFFEE BREAK WITH EXHIBITORS	
10:00am	5 Characteristics of a High-Performing Practice	Vahe Tirakyan
10:15am	Using a PEO vs Handling HR, Benefits and Payroll Inhouse	Vahe Tirakyan
10:30am	Effecitve Strategies to grow and scale a Weight Management Program	Chad Sawyer
11:00am	Do's and Dont's of Marketing a Semaglutide Program	Chad Sawyer
11:15am	The Anatomy of a Business	Katie Martin



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TIME	ΑCΤΙVΙΤΥ	SPEAKER
11:30am	Telling Your Story: The Power of Your Personal Brand	Katie Martin
11:45am	All Aesthetic Buyers are Not Created Equal:	Adam Haroun
	Understanding your Patient Types and How to Convert Them	
12:00pm	Understanding Aesthetic Concerns Across Our Diverse Population	Mona Sadeghpour, MD
12:15am	Full Face Rejuvenation with Injectibles	Allison Pontius, MD
12:30-1:30pm	Panel with High Volume Injectors, Lips, Tear Troughs, Jaw Lines	
	Mona Sadeghpour, MD Melanie Palm, MD	
1:30-2pm	APRES SKI IN EXHIBIT HALL	
2-2:30pm	Overview of Injectables 2024	Corey Maas, MD

2:30pm - 6:30pmINJECTABLES WORKSHOP: INDICATIONS & CONTROVERSIESLIVE Demonstrations and LIVE Video

4:00pm - 4:15pm COFFEE BREAK WITH EXHIBITORS

A feature of the SAFPAS Annual Winter Symposium, this workshop brings together leaders in injectables that showcase individual techniques for facial procedures with the latest injectables.

Participants: Corey Maas, MD | Saami Khalifian, MD | Serena Mraz, MD | Mona Sadeghpour, MD | Umang Mehta, MD | James Newman, MD





SUNDAY, FEBRUARY 4 Skin Aging, Facial Plastic & Aesthetic Surg

TIME	ACTIVITY	SPEAKER
7:00am	BREAKFAST WITH EXHIBITORS	
7:30am	Four Key Points to Design and Building Your Practice	Mohshen Ghoreishi
7:45am	Discover How Architectural Design Can Transform Your Practice Revenue	Mohshen Ghoreishi
8:00am	Surgical Approaches to the Lower Eyelid	Dan Gould, MD
8:15am	Finding the Three Fat Pads Consistently	Robert Goldberg, MD
8:30am	Technical Considerations of SubEyebrow Blepharoplasty	Robert Goldberg, MD
8:45am	Pearls and Pitfalls of Periorbital Injectables	Malena Amato, MD
9:00am	My Approach to Nasal Tip Definition in Thick Skin Rhinoplasty	Jacob Sedgh, MD
9:15am	Performing Open Rhinoplasty, Upper Lip Lift, Alar Base & Sill Reduction	Jacob Sedgh, MD
9:30am	In-Office Management of Chronic Facial Paralysis	Kayva Crawford, MD
9:45am	COFFEE BREAK WITH EXHIBITORS	

10:00 - 11:00am

FREE PAPERS By Residents and Fellows

Medical residents and fellows present their original research. This is a great opportunity for trainees to showcase their work, receive feedback, and engage in academic discussions. Learn about the latest research being conducted by the next generation of medical professionals.

11:00am

Adjournment